

Editor: Bruce Piper

info@businesseventsnews.com.au www.businesseventsnews.com.au 1300 799 220













Corporate 7s tickets

HOT on the heels of the Sydney Sevens rugby tournament, Platinum Pass, a division of the Danmor Group have announced a limited supply of corporate packages are still available for this year's Hong Kong Sevens tournament held 8-10 Apr.

Packages offered include corporate seats, premium ticketing, functions and other bespoke tailored options.

For details call 1300 766 332 or info@platinumpass.com.au

Hawaii emergency

A STATE of emergency has been declared for Hawaii Island due to an outbreak of dengue fever.

As of yesterday, 252 people on Hawaii island have been infected over the past five months - 24 of whom were visitors.

Despite this, DFAT has not updated its advice levels or issued any warnings against travelling to the island.

NZ event arrivals spike

THE number of Aussies crossing

the ditch to New Zealand for business events spiked 10.4% in 2015 exceeding 40,000 visitors, compared to 2014, according to latest

figures released by Statistics New Zealand.

Conventions and Incentives New Zealand (CINZ) chief executive Sue Sullivan says "the latest growth puts New Zealand in a strong position" as the group heads to the Asia-Pacific Incentives and Meetings Expo (AIME) in Melbourne this month.

CINZ will be hosting the only buyers breakfast at AIME this year, where guests will be welcomed by Maori Cultural ambassador Ngahihi o te ra

"New Zealand's success comes from creating meaningful and

authentic experiences and that's

what Ngahi will be helping us to share at AIME" said Sullivan.

The buyers breakfast will be held Wed 24 Feb. For more

information about CIN7 visit www.conventionsnz.co.nz.

Vivid lights up zoo

IN CELEBRATION of Taronga Zoo's 100th birthday, the annual Sydney lights festival, Vivid, will illuminate the zoo grounds for the first time in history.

Giant sculptures will be installed on site, representing the 10 critical species the zoo is committed to protecting, which includes the Corroboree Frog and the Asian Elephant.

Vivid Sydney will run from 27 May to 13 Jun this year.

Today's issue of BEN

Business Events News today has three pages of news plus a full page from (click)

AA Appointments

Team WA to AIME '16

THE Perth Convention Bureau (PCB) will unveil a brand new look for the Western Australia stand at AIME this month, to promote destination Perth and Western Australia to key MICE buyers.

Located at stand #3932, PCB will be joined by 13 of its members including: AccorHotels, Hyatt Regency, Explanade Hotel, Duxton Hotel Perth and AVPartners.

The latest edition of the Meeting Planners Guide 2016-18 will also be launched, with PCB encouraging expo-goers to pick up a copy from 12pm-2pm.

AIME is hosted at the Melbourne Convention and Exhibition Centre from 23-24 Feb. For more on the exhibitors visit

www.aime.com.au.

Try our new Group Bookings service

Inclusions for bookings of 10 passengers or more:

- > Flexible payment terms
- > Standard seat selection
- > Waived Booking and Service Fees
- > 20kg of checked baggage per person
- > Shared baggage allowance among passengers
- > Dedicated support from our group sales team
- > Unlimited name changes at no additional cost (up to 24 hours before departure)

To request a competitive quote, visit www.jetstar.com/groups



All day, every day, low fares

Jetstar Airways Pty Ltd - ABN: 33 069 720 243.



business events news Page 1







WITH Valentines Day just around the corner, a snack manufacturer has found the way to any woman's heart - with a bouquet of roses made from Doritos chips.

Doritos released a limited offering of 12 long-stemmed roses overnight, created with petals made of ketchupflavoured Dorito chips (formerly discontinued).

Unfortunately, the free bouquets were only available in Canadian cities Montreal, Toronto and Vancouver, and have since been swooped up.

But fear not, as Doritos have since released a handy DIY guide on how to construct the tasty-yet-romantic Valentines

Impress your valentine by **CLICKING HERE.**



CINZ hosted buyers

CONVENTIONS and Incentives New Zealand (CINZ) will be sending out invitations to hosted buyers this week for the 20th

IACC: Future proofing

THE International Association of Conference Centres has unveiled a new initiative aimed to "transform the meeting experience through a global collaboration of leaders in conference room design".

Dubbed IACC Meeting Room of the Future, the new initiative aims to research solutions on what is needed "for tomorrow's meeting rooms".

"As the only global organisation representing smaller meetings and venues, IACC is singularlypositioned to spearhead this initiative," commented IACC's ceo. Mark Cooper.

"These environments profoundly influence people, behaviours, companies, politics and ultimately economies," he added

IACC will partner with Meeting Professionals International (MPI) on a survey involving 1,000 of the association's members.

Results of the study will be

Hawaii MICE boom

HAWAII welcomed 333,998 Aussie visitors in 2015 - a 7.8% increase year on year, according to latest figures released by Hawaii Tourism.

The report indicated one of the largest growth areas observed, was the number of Aussies visiting the islands for corporate meetings or conferences, the year before.

published globally and presented at the IACC-America's Connect conference this Apr.

Currently, researchers and contributors to the project include: Microsoft, Dianne Devitt. net, Corbin Ball Associates, Sli-do, Benchmark Hospitality International, MGSM Executive Hotel & Conference Centre and PSAV.

Show me paradise

TOURISM Port Douglas &



Daintree are inviting visitors to send in their best holiday snaps and videos of the region to

be into win over \$4,000 in cash prizes.

The best entries collected will be used to promote the Port Douglas & Daintree region.

Up to three images or a 30 second clip can be submitted.

To enter, or for more information visit tpdd.com.au/ showmeyourparadise.

AIME event sell-out

TICKETS for the anticipated Asia Pacific Incentives & Meetings Expo (AIME) are being snatched up by an "unprecedented" number of MICE, travel and tourism professionals.

"We have experienced a surge in ticket sales and I encourage everyone who hasn't yet purchased their ticket to get in quick," remarked Karen Bolinger, chief executive officer for the Melbourne Convention Bureau.

"Our ambitious One Year in Melbourne in One Night theme has pushed our event partner Event Management Group (EMG) to take the event to new heights".

The AIME welcome event kicks off on w22 Feb, the evening before the two-day trade expo.

IHG appointments

INTERCONTINENTAL Hotels Group (IHG) has appointed Yvette Peverell as its new director of communications, Australasia and Japan.

Peverell will be based at the Sydney office.





business events news Page 2



Accor flies rainbow flag



ACCORHOTELS has penned an open letter, pledging its support of Australian Marriage Equality.

"An equal society, free of discrimination allows our employees to function at their best and have genuine connections and emotional experiences with our guests," commented chief operating officer AccorHotels Pacific, Simon McGrath.

"We are serious about providing our people with equal opportunities and openly pledge our support for marriage equality in Australia.

"Just like our 10,000 employees come from all walks of life, so too do our guests.

It's our number one priority to ensure that our hotels make every person feel welcome, valued and equal regardless of their gender, race, religion of sexuality," he continued.

Team members from The Swanston Hotel, Melbourne Grand Mercure and Mercure Melbourne are **pictured** above "flying the rainbow flag" at a pride march in Victoria held at the end of January.



CONFESSIONS OF A COMPULSIVE CONFERENCE-GOER

Andrew Klein, professional MC and presentation skills speaker and director of SPIKE Presentations,

presents his front line observations on conferences in a regular feature in **BEN**.

"Kale, Cous-Cous & Carrot Crumbs"

In my role as a conference MCI often attend conferences and stay in hotels for several days in a row. And given that I'm on the go from early in the morning till late at night, it means I live on hotel food.

I'm usually in the conference room an hour before the morning session kicks off, so a quick breakfast is all I have time for.



Then comes lunch-time and more often than not I'm still in the conference room, getting ready for the afternoon session, updating notes, meeting the presenters, refining things with the conference organisers etc. All part of the job.

Problem is by the time I finally dash out to grab some lunch from the buffet table, I'm often too late and all that's left at the buffet is the stuff no one wanted. That dodgy sandwich with too much sweet potato; a bit of rice and curry sauce with a few sinewy pieces of chicken that no one served themselves because understandably they preferred the appetising pieces. And there's always the final, lonely, sad slabs of salad - the unwanted pieces of kale or quinoa, the discarded crumbs of cous-cous or carrot.

So that culinary flotsam and jetsam becomes my lunch. First world problem?

Absolutely. But as regular readers of this column will know, most of my petty gripes about conference food, fawlty air con, uncomfortable chairs and so on, are classic first world problems. If I'm being paid to stay in a beautiful hotel, meet lots of fascinating people, talk a bit and have fun, then any downsides are likely to be first world problems.

So kale, quinoa and carrot crumbs are frequently my staple conference lunch diet.

That said, the listless, leafy leftover "loser" lunch is sometimes counterbalanced for me by that incredibly exciting part of some multi-day day conferences (and one of my favourite parts of any conference agenda) the 'Free Night'.

Occasionally I have dinner on the free night with my client, but every now and then I get the indulgent opportunity to kick off my shoes, get out my laptop loaded with TV shows or movies that I never have time to watch - and to spend the night winding down while indulging in the bliss of room-service. Ahhhhh.

A medium-rare grain-fed wagyu beef steak, a mixed salad and thick-cut chips dinner is my reward for a kale, cous-cous and carrot leftover "loser" lunch. It provides a little compensation for having to be away from my family for a few days.

And each time my in-room dining exrience ends and I obediently place my tray and stainless-steel hemisphere lids in the corridor outside my room (wedging my foot firmly against the door to ensure I don't get locked out in my daggy jammies) I check my dinner plates to ensure I haven't left behind any kale, carrot or cous-cous scraps - because that would be the ultimate irony.

If you are looking for an MC for your next conference or a speaker/trainer on presentation skills or pitching skills, email andrew@lunch.com.au or visit his website at www.andrewklein.com.au.

Business Events News is Australia's newest online publication dedicated to the vibrant meetings, incentives, conferences and events sector.

Sign up for a free subscription at www.businesseventsnews.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Part of the Travel Daily group of publications.

Editor: Bruce Piper info@businesseventsnews.com.au

Contributors: Guy Dundas, Nathalie Craig, Jasmine O'Donoghue, Bonnie Tai

Advertising and Marketing: Sean Harrigan and Magda Herdzik advertising@businesseventsnews.com.au

Business Manager: Jenny Piper accounts@businesseventsnews.com.au

Travel Daily CRUISE travelBulle

'Kiz'

Pharmacy



Business Events News is a publication of Business Events News Pty Ltd ABN 80 153 775 449. All content is fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in preparation of the newsletter no liability can be accepted for errors or omissions. **BEN** takes no responsibility for the opinions of its contributors/columnists. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

business events news Page 3





LIKE GROUP TRAVEL?

Exciting career opportunities ahead...

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com.au

NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au QLD & NT - 07 3229 9600 - employment@aaappointments.com.au

ARE YOU A GROUPIE? GROUPS TRAVEL SPECIALIST NORTH SYDNEY – SALARY PACKAGE UP TO \$60K OTE

This prominent global agency has a specialised group's team who handle requests for 10+ pax. Use your exceptional product/destination knowledge to design all aspects of worldwide all-inclusive tours, including flights, cruise, land products & special celebrations. Build new & maintain existing customer & supplier relations. Enjoy M-F only, top salary plus uncapped comm, ongoing training & fab famils. All you need is min 2 years consulting & a go-get attitude ready to put your career in the fast lanel

ARE YOU THE LEADER OF THE PACK CORPORATE GROUPS CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$65K

Are you an experienced group's consultant looking for potential leadership opportunities? Be part of a newly created team working on a nationally recognised account servicing all their Domestic/International arrangements. This role will need you to be innovative, be proactive and take ownership of the role. With movements of up to 500+ passengers at any one time, you must have proven coordination skills. Senior consultants with minimum 3 year experience looking for that progression apply now!

LIGHTS, CAMERA, ACTION! VIP ENTERTAINMENT TRAVEL CONSULTANT MELBOURNE – SALARY PACKAGE TO \$90K (OTE)

This well-established global company are expanding! Recently winning new accounts within the sports & entertainment industries, they now need their next sales superstar to join their professional team. You must have a min. 2 years corporate experience & have the ability to work well under pressure. A top salary package is on offer including uncapped commissions, in addition to famil offerings, invites to exclusive events, in house gym facilities & a great city fringe location with a bright & vibrant office.

CRUISE INTO THIS SUPERB GROUPS ROLE CRUISE GROUPS SPECIALIST SYDNEY CBD – SALARY PACKAGE UP TO \$55K

Do you know your ship? This global cruise liner is looking for a talented group's specialist to join their growing team. Enjoy creating worldwide bespoke all-inclusive packages, including flights, pre/post arrangements & land excursions, on this elite cruise line. If you have min 4 years groups experience (cruise is desirable), a passion for the seas, solid GDS skills & thrive in a fast paced team; you will be rewarded with a top salary, beautiful offices, supportive team, ongoing development & famils/inspections. Jump ship & come on-board todayl

FUN IN NUMBERS GROUP TRAVEL CONSULTANT MELBOURNE (INNER) - SAL PKG UP TO \$75K (OTE)

This well-established travel company seeks an experienced group travel consultant to assist their long standing clients with all domestic & international group travel arrangements. Minimum 2 years international travel consulting experience, strong fares knowledge, experience with group travel coordination & the ability to work under pressure is essential! You will benefit from an exceptionally great working environment, uncapped earning potential, Monday to Friday hours & benefits including free gym use! Apply today.

GROUPS SPECIALISTS IN NEED RETAIL GROUPS CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$60K

This award winning organization is looking for an experienced group's consultant to join their already well-established team. As a group specialist you will utilize your time management and organizational skills in coordinating bookings of 10+ passengers. Deal directly with airlines and suppliers, use your negotiation skills, and build strong industry relationships. Great opportunity to get out of face to face, and NO MORE WEEKENDS! If you are looking for that next opportunity in the industry APPLY NOW!!!

FANTASTIC BOUTIQUE CBD HOTEL EVENTS MANAGER SYDNEY – SALARY PACKAGE \$80K

Love organising conferences, dinners, private events and business meetings? This role will give you the chance to run the conference centre in this boutique, 4.5 Star Hotel. Essentially 80% of your role will involve meeting clients and obtaining their spec, organising all logistics including room set up, booking agency staff, selecting caterers and running the function.

20% of your role will be shift Assistant Manager of the hotel. Experience working in an event centre is essential.